



HR | Payroll | Benefits | Insurance

## Welcome to the Paychex® PEO Channel Partner Program

We are excited to work with you!

Whether you are an insurance broker, business consultant or association president, we have a program to expand the solutions you offer your clients today and help strengthen their loyalty.

Offered by Paychex, the Paychex PEO Channel Partner Program gives you access to a solution that provides your clients and business connections with value-added services from an industry-leading professional employer organization (PEO).

We are flexible and will work with you to find the best workforce solutions for the companies you refer to us. When you work with Paychex by referring qualified prospects, it's a win-win for you and your referral.

### Why Paychex?

Paychex sets itself apart from other PEOs with features such as:

- A PEO Sales Consultant who you can leverage to support your company as you join efforts to close newly-referred business
- A dedicated support team to assist your clients with their unique business needs
- A-rated financial and insurance relationships
- SOC-1 Type II (formerly SAS 70 Type II) Certification
- Flexibility to better partner with our insurance brokers
- Ability to customize products and services

### Resources to support our partnership

- [Paychex PEO Channel Partner Resource Center](#)
  - o A variety of resources and tools including, The Paychex Channel Partner Presentation, Vertical Flyers, Forms, and so much more.

We look forward to a successful business relationship.

### Attachments:

**Executed Paychex Channel Partner Agreement**