

# Paychex PEO Channel Partner Incentive Program



## The Paychex PEO Channel Partner Incentive Program:

- Bonuses are paid above and beyond residual commissions
- Program runs June 2023 – May 2024
- Bonuses will be announced at the 2024 Channel Partner Summit and paid October 2024

### 2024 Rookie of the Year

The highest revenue earning new **Channel Partner** who joined on/after June 2023 will receive a **\$5,000 cash bonus**

### Leaders Club

**FY24 Annualized Administrative Fees:**  
**\$125,000**

**Annual Cash Bonus:**  
**\$5,000**

### VIP Club

**FY24 Annualized Administrative Fees:**  
**\$225,000**

**Annual Cash Bonus:**  
**\$10,000**

### Elite Club

**FY24 Annualized Administrative Fees:**  
**\$350,000**

**Annual Bonus:**  
**All Elite Club Producers** will receive a **\$15,000 cash bonus**

**Second highest Elite Club Producer** will receive a **\$17,500 cash bonus**

**Top Elite Club Producer** will receive a **\$20,000 cash bonus**

### 2024 Channel Partner Champion

**FY24 Channel Partner** with the highest cumulative all-time revenue due to excellence in retention and partnership earns a **\$20,000 bonus\*\***

\* Channel Partners will be only be paid on the qualifying tier achieved on May 31, 2024.

\*\* 2024 Channel Partner Champion will be paid \$20,000 cash bonus and qualifying tier achieved. Must have a minimum of \$300,000 administrative fees in FY24.

Professional employer organization (PEO) services provided by Paychex Business Solutions, LLC (Florida employee leasing license GL7), Oasis Outsourcing, LLC (Florida employee leasing license GL42), and their affiliates, which are licensed or registered to provide PEO services where required by law.